Get Found on Google





Introduction

Tues, Wed, & Thurs Scott Hanners State Farm Marketing Coordinator

Mon & Fri Carolina Web Design & Google Volunteer



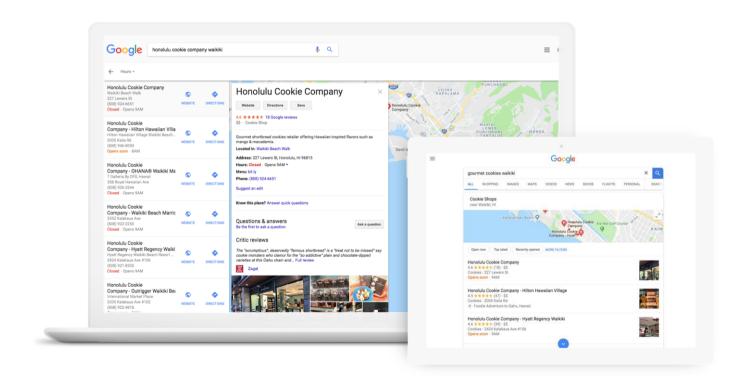
Agenda

O Get your business on Google for free

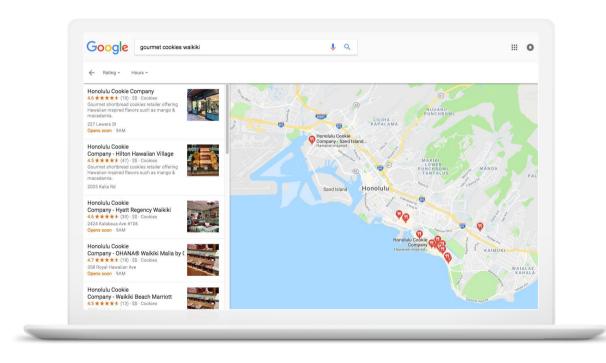
Take a tour of Google My Business

Review Google Listing Reviews, Updates, & Homework

Connect with customers when they search Google

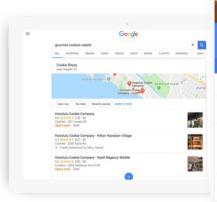


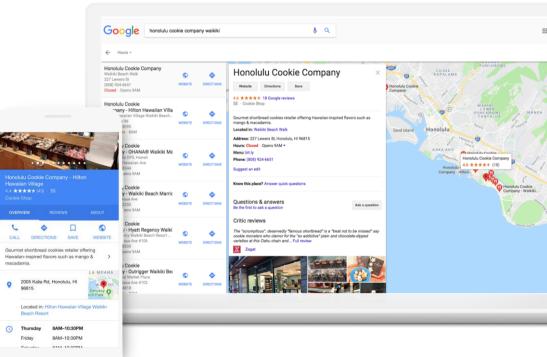
Connect on Google Maps



Connect across devices

Google My Business works on desktops, laptops, tablets, and mobile phones.

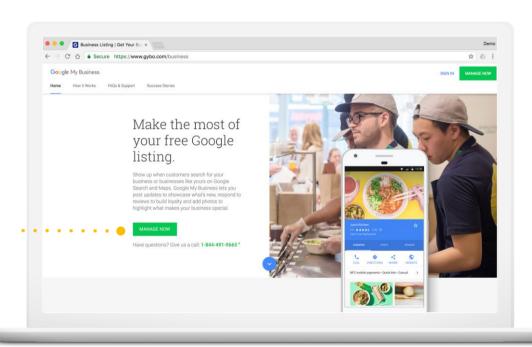




Get your business on Google for free

Google My Business – Let's Get Started!

Show up when customers search for your business or businesses like yours on Google Search and Maps.

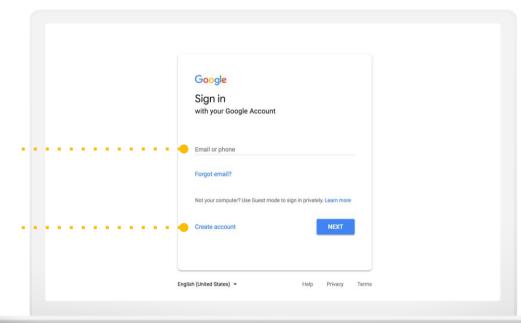


google.com/business

Step 1: Sign into your Google account

Sign into the Google account you use for your business.

Don't have a Google account? Click "create account" to get started.

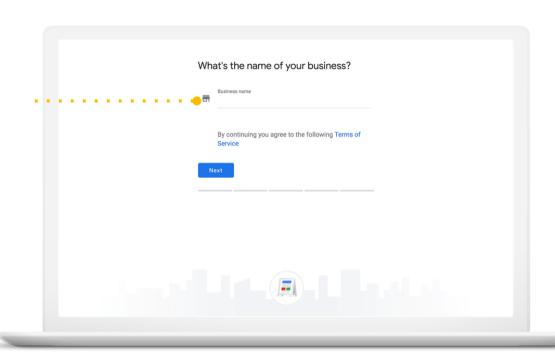


google.com/accounts

Step 2: Select your business or add it

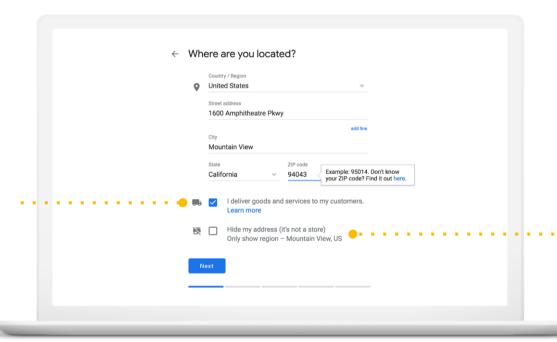
Write the business name as you want it to appear on Google.

It may appear in a drop-down list.



Step 3: Enter your business details

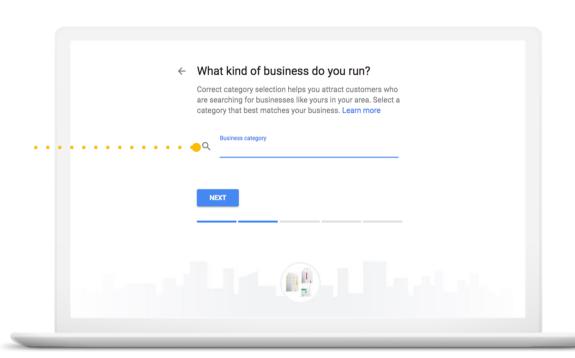
Check if your business serves customers at their locations.



Keep your residential address private.

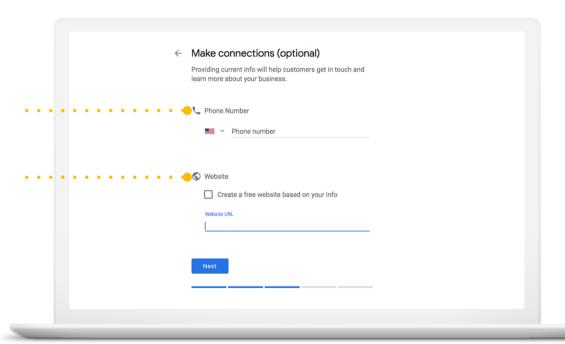
Enter your business category

If you can't find the perfect category choose something close.



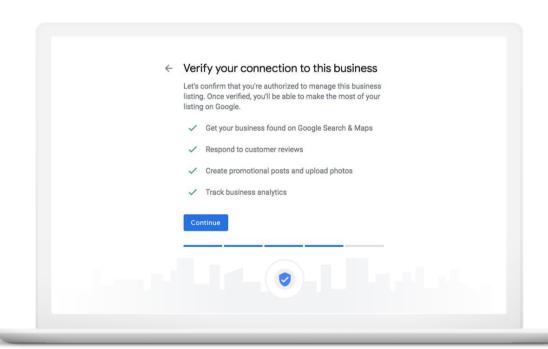
Enter your phone number or website

Providing current info will help customers get in touch with your business.

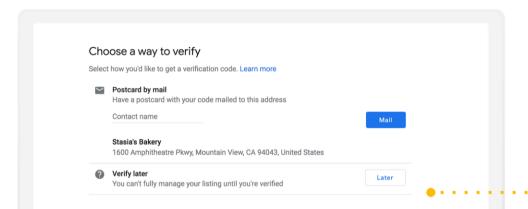


Step 4: Verify your connection to the business

Confirm you are authorized to manage the Business Profile by clicking Continue.



Step 5: Verify your business



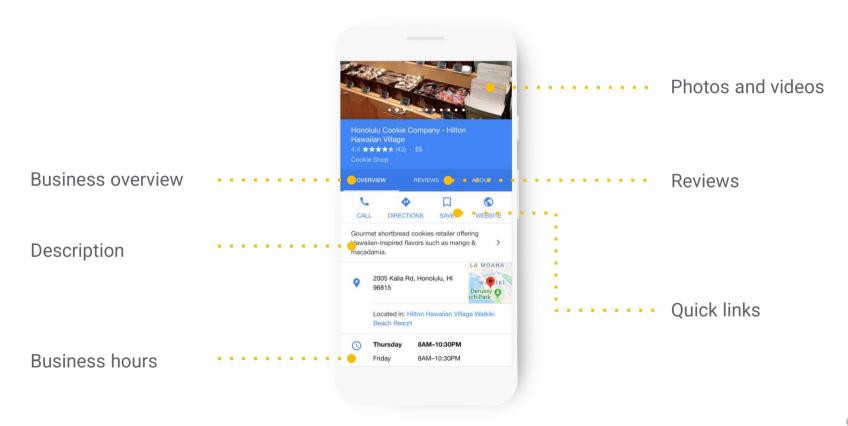
You will use a separate form.

Click Verify Later.

This has changed — you are probably going to have to do a video verification.

Take a tour of Google My Business

Anatomy of a Business Profile on Google



Make updates from Google Search

Up-to-date profiles are:

2.7x

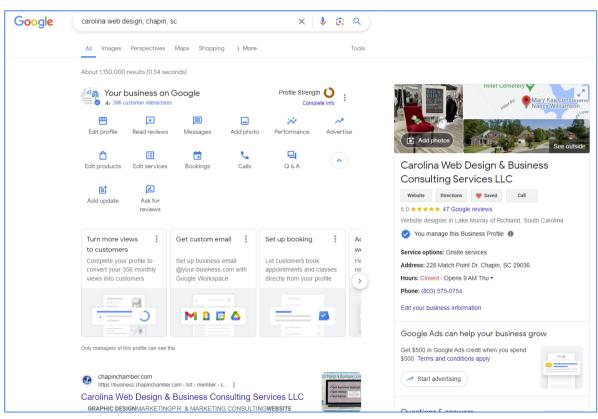
more likely to be considered reputable.

70%

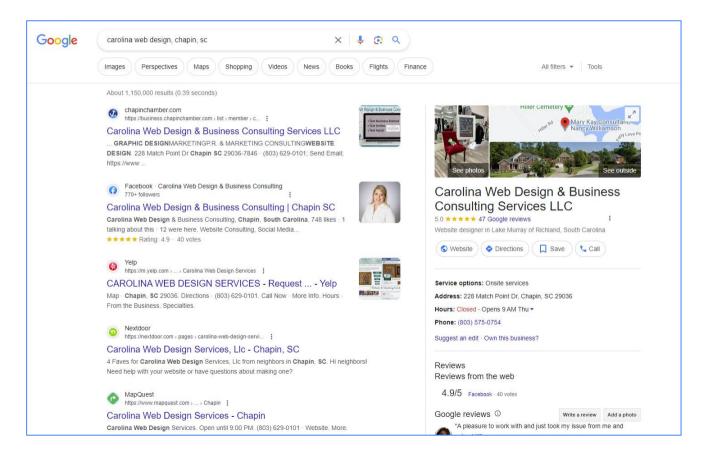
more likely to attract location visits.

50%

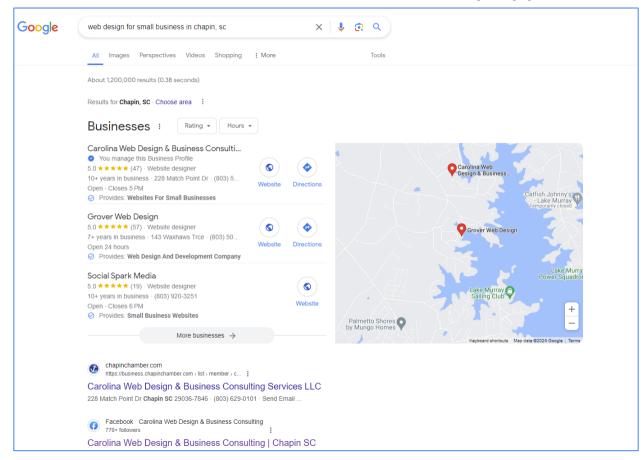
more likely to lead to a purchase.



This is what others will see if they know your Name



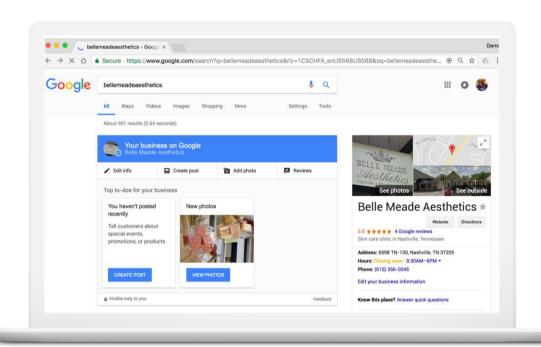
This is what others will see if they type in services



Make updates from search results

This option is visible only to managers of verified businesses.

- Edit business info
- Create posts
- Add photos
- Manage reviews

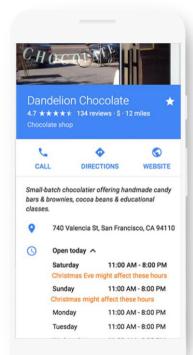


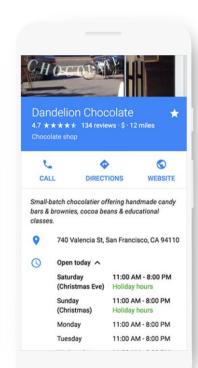
Confirm your special hours on Google

40%

of local business searchers want to find hours of operation.



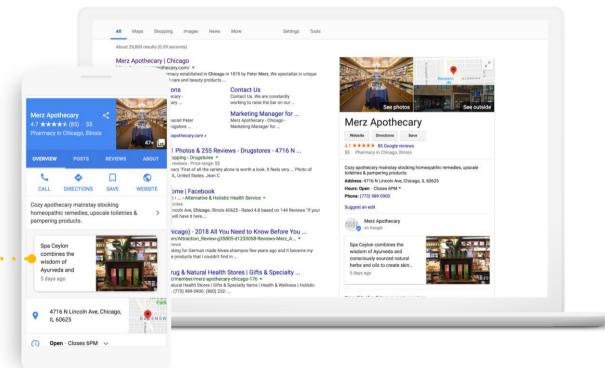






Share updates with Posts

Post updates directly on your Business Profile.



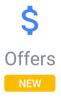
Posts can help your business in many ways



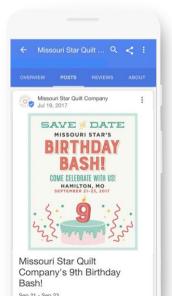


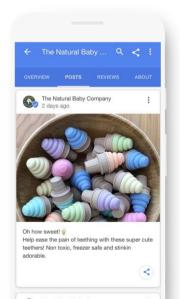


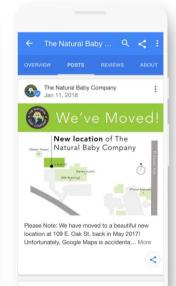


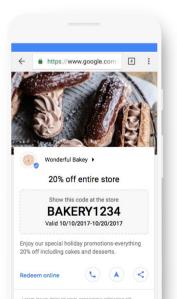










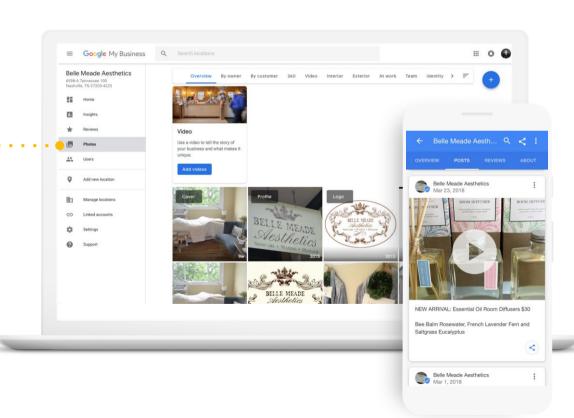


Add business photos and video

90%

of customers more likely to visit.

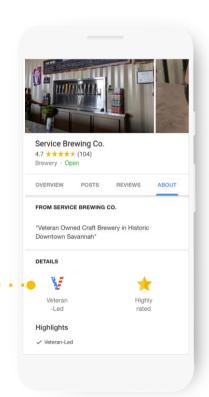
Click to manage photos.

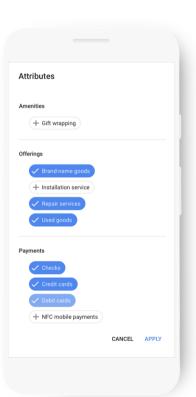


Add details with attributes

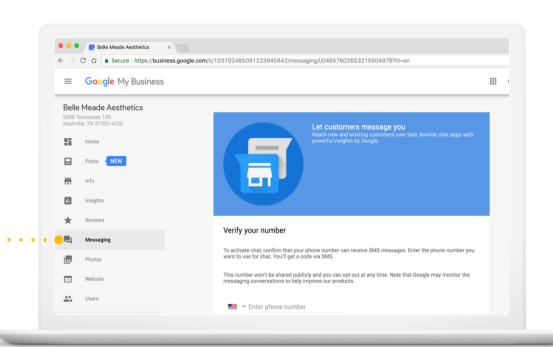
Attributes can appear as highlights to help your business stand out in search results.

New "Veteran-Led" attribute.





Use messaging to communicate...



First, set up Messaging.

See what's working with insights

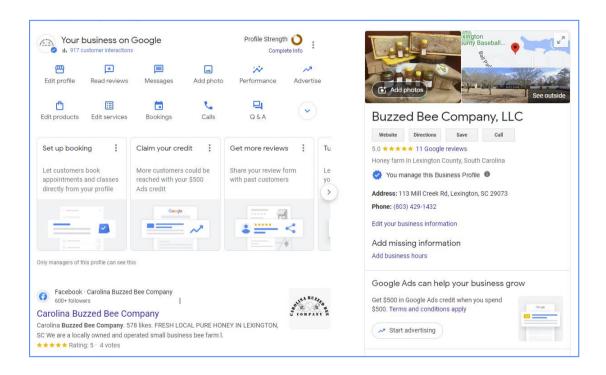
- How do searchers find you?
- How do they interact with the profile?
- Do they call, request directions, and visit your website?
- Where do customers come from?
- What days have the most activity?





Let's look into a real site

Buzzed Bee Company



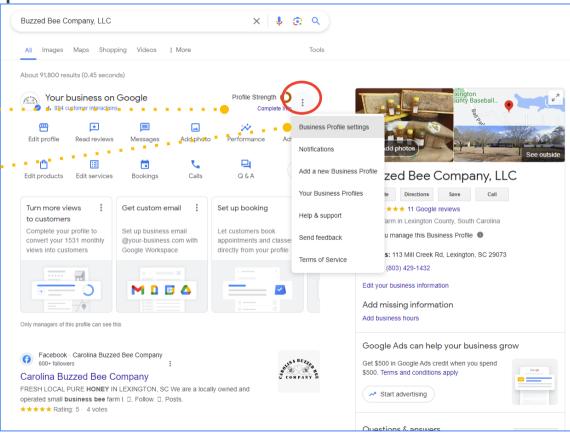
Add managers to help

First, click Profile the dots

This brings up a menu

Click the first item

Business Profile Settings



Add managers to help

 ← Business Profile settings
: X

People and access Add, edit, or remove people's access
>

Advanced settings See profile ID and manage labels, store codes, and other settings
>

Remove Business Profile Mark this business as closed or permanently remove this profile
>

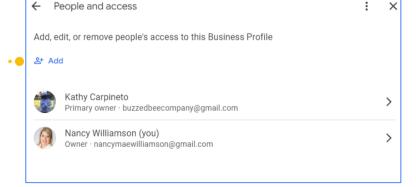
Linked accounts See and manage link requests from other Google products, such as Google Ads or Merchant Center
□

Next, add people to help by adding their email addresses.

Choose their access level

Owner - Can edit, add people, and transfer ownership of the Business Profile on Search and Maps

Manager - Can make changes to the Business Profile on Google Search and Maps



HOMEWORK

- Visit google.com/business
- Claim or complete your Business Profile.
- Follow instructions to Verify
- Complete Profile Settings, Add photos, logo, and more photos, click on Review Link, ask your happy customers and friends and family to leave reviews
 - Respond to Reviews, use key words
 - Make Updates weekly schedule it or it won't happen! (just like Facebook)

Access Listing

- Log into your google account or go directly togoogle.com/business
- You will get an email when someone reviews you; RESPOND asap!
- Continue to make updates and use photos and videos
- → *TIP*
 - Create a QR code for Google reviews
 - Gogr.me
 - Add your url and it will automagically appear
 - Ask me to and I will send it to you

Ask for Reviews - make QR code

Click on Ask for revie

Copy Link

Go to goqr.me

Paste URL
SAVE the code



Congratulations, you're ready to set up Google My Business!

Thank you